

MAMB 2009 Tradeshow Exhibitors and Sponsors

Bank of Ann Arbor

Mark Paoletti - Regional V.P. - 847-742-9200
Michelle Steele - Account Representative - 847-217-4448

BOAA has had an experienced staff of wholesale mortgage professionals in the wholesale business for over 20 years originating conventional, FHA, Jumbo, fixed and adjustable mortgages.

Bankrate.com

Jane Wilmoth – Sales Account Executive – 630-782-4361
Joe Campise – Sales Account Executive – 630-782-4369

Bankrate, Inc. is the web's leading aggregator of financial rate information, offering an unparalleled depth and breadth of rate data and financial context. Bankrate continually surveys approximately 4,800 financial institutions in all 50 states in order to provide clear, objective, and unbiased rates to consumers.

Credit Ability

Andrew Yamilkoski – Owner – 319-373-2822

Credit Restoration Services – specialize in removing negative inaccurate items from credit reporting agencies. Debt settlement, credit education and budgeting. Midwest's premier credit repair forum.

DataVerify

Brad Bogel - Director of Regional Sales - 636-532-9797

DataVerify is the pre-eminent provider of advanced anti-fraud and collateral solutions designed to mitigate repurchases, early payment defaults (EPDs) and other losses due to credit and collateral misrepresentations.

For more information about DataVerify, call 866-895-3282 or access the company's website at <http://www.dataverify.com>

Flagstar Bank

Paul Wyner - Regional Manager - 800-804-1130
Rebecca Yonaka - Account Executive – 636-544-1050
Ralph Beckerman - Account Executive – 314-541-7145

Flagstar Bank is currently the largest publicly traded savings bank headquartered in the Midwest. *Mortgage Technology Magazine* cited *Flagstar* as one of their top 25 Tech Savvy Lenders 6 years in a row. Flagstar specializes in providing their customers with the most innovative technology including the paperless office solution, DocVelocity, which helps their customers, go “paperless” in 1 day.

Florida Capital Bank

Ed Bruer – Account Executive – 636-394-1202

Florida Capital Bank is honored to be a part of the MAMB 2009 Tradeshow. The mortgage business has become increasingly complex. As a result, brokers must align with lenders, such as Florida Capital Bank, who promotes the broker channel by providing services that enhance their ability to increase their business.

Franklin American Mortgage

Len Tortorice – Regional Manager – 630-484-0493

Kristin Stone – Account Executive – 314-359-1712

Kelley Throneberry – Account Executive – 636-484-2676

Franklin American Mortgage Company, an *Inc.* 500 Hall of Fame member, is a nationwide “A” paper lender. FAMC offers a complete line of Conventional and FHA/VA products with 100% customer satisfaction and has become one of the country’s fastest growing mortgage companies. With FAMC it’s about more than just business. It’s about relationships.

GSF Funding

Mike Gumina – National Account Executive – 262-373-0790

GSF Funding is a conforming and FHA wholesale lender. We also specialize in VA and USDA/Rural Development lending. At GSF, we pride ourselves on service to our business partners. Part of this service includes keeping our business partners informed about the ever changing mortgage industry and the “new normal.”

MetLife Home Loans

Farley Gilliam – Relationship Manager – 816-251-6542

Stacy Ford – Relationship Manager – 816-251-6543

Jim Sertl – Relationship Manager – 314-220-2891

MetLife Home Loans shares the core value of the MetLife family. These include conducting business with sincerity, truth and fairness! Currently, MetLife Home Loans serves a range of homebuyers by offering a variety of loan products, including fixed and adjustable rate mortgages, flexible loan products for first-time homebuyers, FHA and VA loans and reverse mortgages.

Michigan Mutual, Inc.

Ken Appelt – Sr. Acct. Rep – 248-470-2189

Carl Manoogian – V.P. of Sales – 248-470-5371

Michigan Mutual, Inc. is a rapidly expanding, high performance Midwest lender specializing in responsive service for your FHA, RD, and Conforming lending needs. We are a relationship driven company. Our primary focus is helping you close your loans from the very start to the finish line.

Mortgage Returns

Jim Blatt – COO – 314-989-9100

Ben April – President – 314-989-9100

Mortgage Returns prompts loan officers each day with who to contact, when and why, which will result in new loans within 90 days, guaranteed! 1000 customers are worth \$500,000 in annual loan revenue. If increasing revenues is a priority for your business, **Mortgage Returns** is the best customer retention solution.

Mortgage Services III, LLC

Donald C. Starks – National Sales Manager – 815-378-8551

Leigh Ann Verhelle – Account Executive – 814-494-8609

Mortgage Services III, LLC – “The Lender of Choice” - providing you with optimum service as well as strong pricing. MSI III provides conventional loans, FHA/VA, and USDA Rural Development. Helping you help your customers.

Radian Guaranty, Inc.

Laura Ridder – Regional Acct. Manager – 314-602-3248

Radian Guaranty Inc. provides private mortgage insurance and related risk management products and services to mortgage lenders nationwide. These services help promote and preserve the dream of homeownership for homebuyers while protecting lenders from default related losses on residential first mortgages. Additional information is available at www.radian.biz.

Security National Mortgage Company

Dave Purdy – Branch Manager – 913-338-2929

Lillie Bowlen – Regional Ops. Manager – 913-338-2929

Mark Osborne – Account Executive – 314-973-9836

An exceptional wholesale lender focused on quality customer service and timely closings specializing in FHA, VA, USDA and Conforming products.

Sierra Pacific Mortgage

Paul Birkahn – Account Executive – 516-647-0317

Bob Gans – Regional Sales Manager – 630-258-4554

Sierra Pacific Mortgage – a top 10 U.S. Wholesaler offering aggressive rates on FHA, conventional and jumbo for high quality high volume brokers. The website is user friendly and real-time. The support staff is very experienced and our account executives are highly skilled to help you exceed your mortgage financing goals.

Solutions on the Spot

Daniel Andrews - 888-860-1412

Solutions on the Spot was founded by Daniel Andrews in 2001, with the goal of helping small and medium-sized business find solutions to every-day business challenges. Over time, the focus has narrowed to helping small, medium, and large business understand and deal with the liability of handling private data belonging to customers and employees. He is one of only a handful of Certified Identity Theft Risk Management Specialists in Missouri, and has clients across 5 states. His presentation on the federal Red Flag Rules, and related legislation, is something every lender must hear and act on.

The Bond Exchange

Mason Grashot – President - 501-954-2116

Kerri Allen – 501-954-2120

Mortgage license surety bonds priced at only \$5 per thousand – lowest rate available. Apply and pay online at www.thebondexchange.com

TRW Credit Group

Monty Ervin – National Sales Director – 405-590-3634

Kevin Foster – National Sales Director – 806-584-2267

We are licensed and bonded in all 50 states. We have never had a complaint with the BBB or the Attorney General. We average raising a client's scores 120-180 points in an average of 4-6 months. Our state of the art online tracking system allows you to track your client's progress.

US Bank Wholesale Mortgage

Jimmy Chalfant – Regional – 314-209-6365

Lisa Wellner-Moskal – Senior Account Executive – 314-359-9747

Jolene Eckelkamp – HELOC AE – 314-607-0211

Ranked as the 6th largest bank. Ranked as the 7th largest mortgage company. Ranked 3rd in servicing.

U.S. Dept. of Housing & Urban Development

Douglas E. Neff - 314-539-6466

USDA Rural Development

Nathan Tutt – SFH Specialist – 573-876-0990

USDA Rural Development partners with your local lenders to help them extend 100 percent financing opportunities to rural individuals and families. The federal government agrees to “guarantee” the bank's loan to you, thereby reducing its risk when making mortgage loans. The end result is more buyers achieve the dream of homeownership with affordable and attractive terms with assistance from Rural Development!

Wells Fargo Home Mortgage

Cindy Rehagen – Acct. Exec. – 314-630-3145

Gregg Merkel – Acct. Exec. – 314-409-6549

Gwen Flack – Acct. Exec. – 314-378-2373

Wells Fargo Wholesale Lending is an industry leader in residential mortgage lending and a trusted name for consumers across the country. Our team of highly skilled and knowledgeable employees is dedicated to providing superior customer service and assistance to help you achieve all of your business and growth goals. Let us show you how our wide variety of product offerings and trusted Wells Fargo name can help you build your business.

West, a Thomson Reuters Business

Matt Neise – Sr. Sales Consultant – 636-273-6150

Jay Hochman – Strategic Solutions Executive – 210-493-1413

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